



ChannelScience

Establish the State-of-the-Art™

Introducing a Modern, Multiformat, Minimal-Contact Legacy Tape Reader

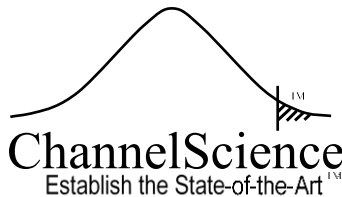
“Let’s Make Obsolete Tape Formats Obsolete!”

“There is New Value in Old Data”

Rev. July 21, 2025

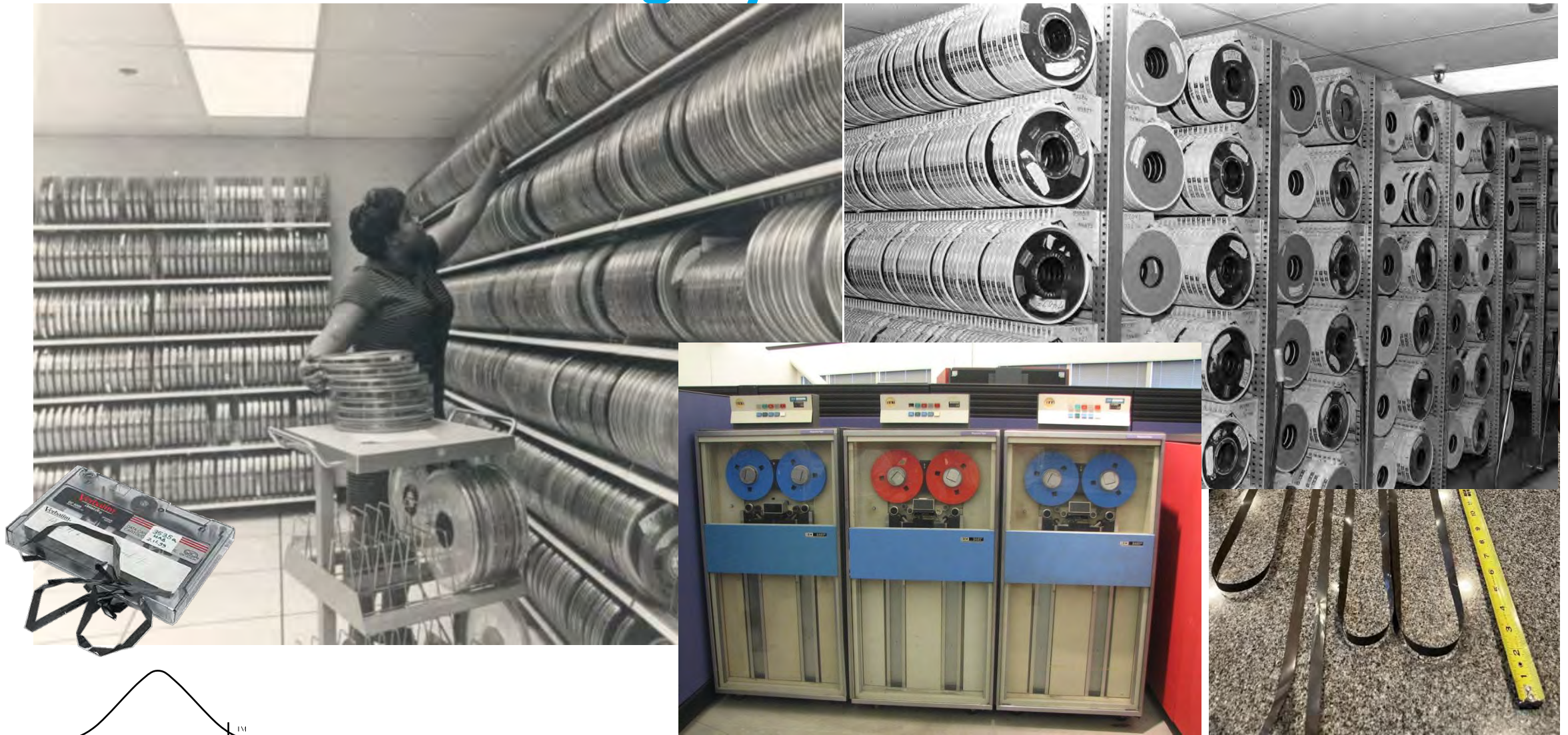


SBIR Grant Award: DE-SC0021879

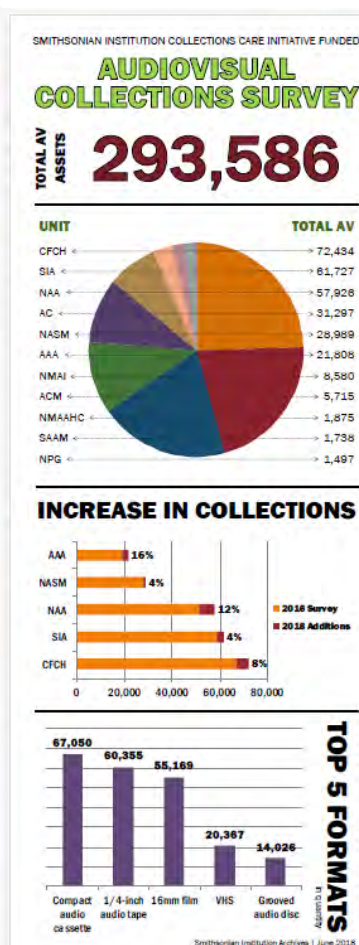
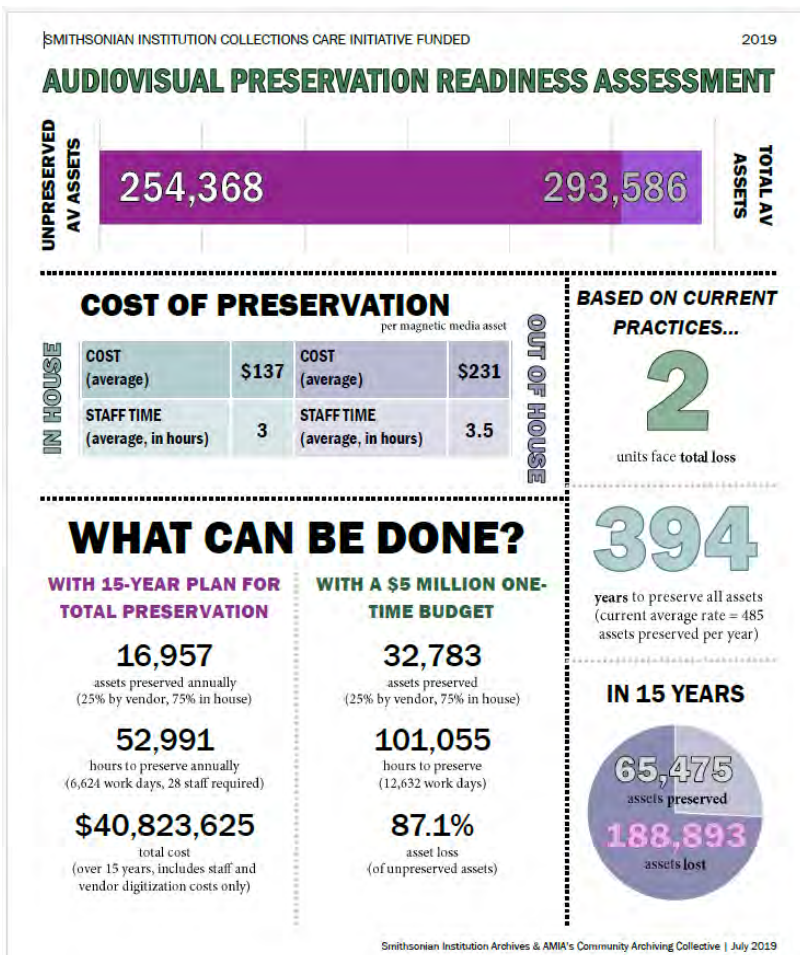


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Irreproducible Data is being Lost on Deteriorating Legacy Media



Recognized Issue with Millions of Tapes

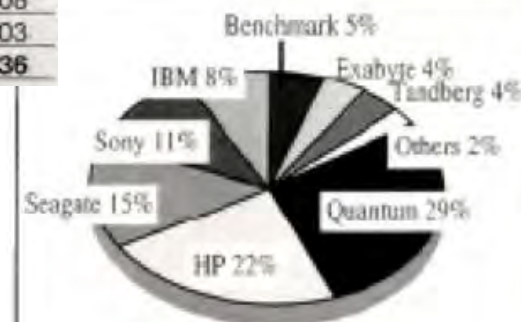


WW MARKET FOR COMPACT TAPE DRIVES

Unit shipments (in thousands)	2001	2002	2007
Cartridge	604	520	683
DAT	1,312	1,126	370
8mm	121	172	334
Magstar MP	2	1	0
DLT	444	450	650
LTO	92	189	621
Total units	2,575	2,458	2,658

Revenue (in \$ millions)	2001	2002	2007
Cartridge	127	111	132
DAT	601	498	137
8mm	141	163	256
Magstar MP	10	4	0
DLT	625	668	1,008
LTO	273	508	1,103
Total revenue	1,777	1,952	2,636

COMPACT TAPE DRIVE 2001 MARKET SHARE IN REVENUE



Current “State-of-the-Art” Recovery of Legacy Tapes Requires Finding and Refurbishing Vintage Drives



Data migration companies for legacy tapes are working museums!

Even a perfectly refurbished
1970s tape drive only has
1970s' capabilities!



 KATALYST[®]
DATA MANAGEMENT

There are Fewer and Fewer Vintage Heads

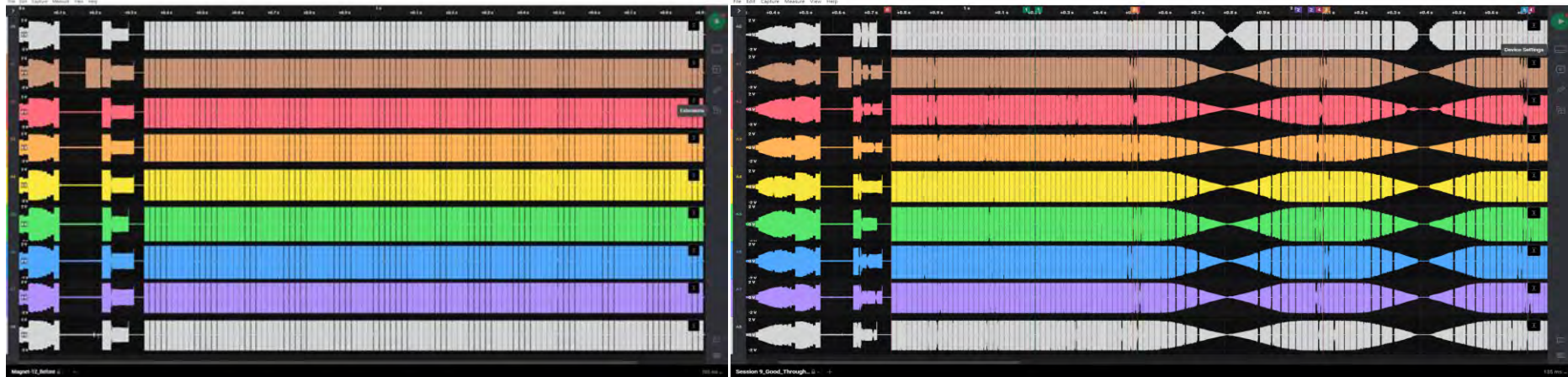


In short supply
Expensive
Wear out

Recovery with Refurbished Vintage Drives



QualStar drives are fantastic!
But they will never perform
better than their analog-
filtered peak detection
allows



If the Data hasn't been Recovered in the Last 60 Years, Why is it Useful Now?

AI Agents and ML Models need massive
amounts of unique training data!

(scraping the web for training data just uses what everyone else is using)

Training on domain-specific legacy data differentiates your AI/ML

Sovereign AI: LLMs trained on a country's history and language

It is Easier to Take Data than to Analyze it – Until AI/ML

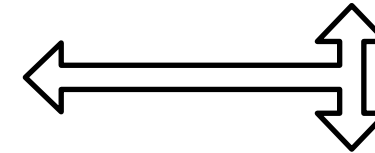
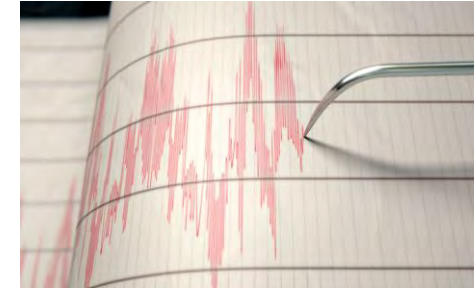
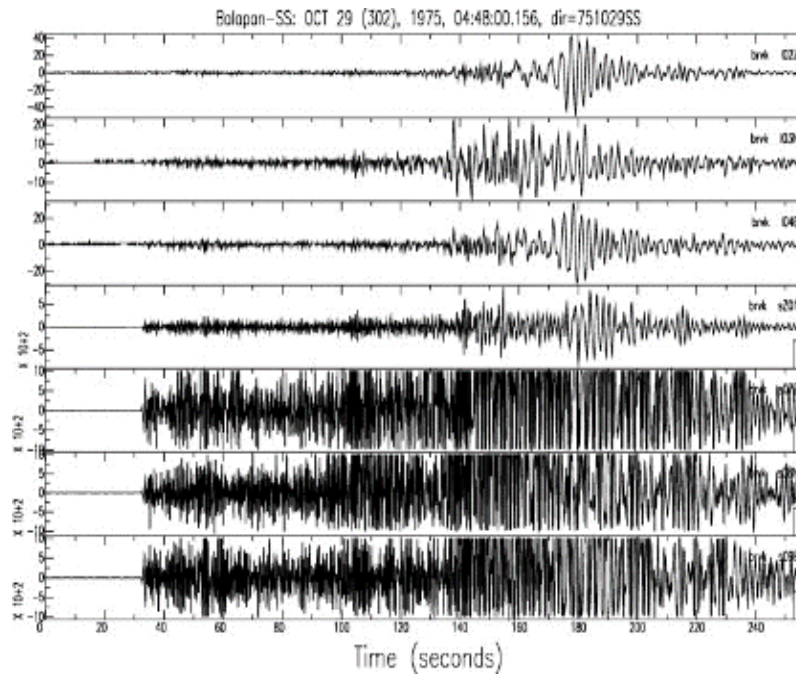
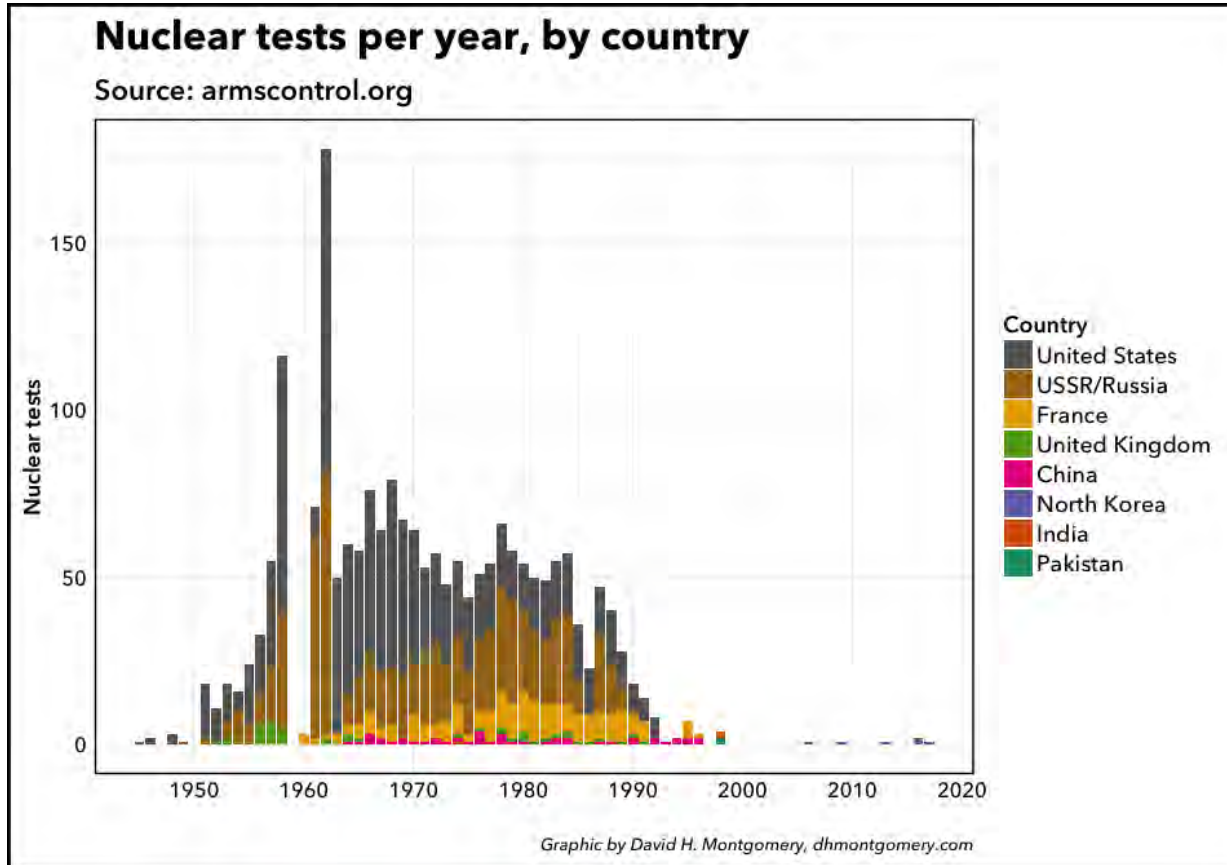


Figure 1. 1975 Test in Kazakhstan

<https://www.sciencedirect.com/science/article/pii/S2214242815000224>

DOE-Funded Development to Access Irreproducible Scientific Data



Number of nuclear tests per year by country from 1945 to 2017. This figure is based on publicly available data at: <http://dhmontgomery.com/2018/02/nuclear-tests/>

ChannelScience's multiformat tape reader technology is a 4-time SBIR award winner from the DOE National Nuclear Security Administration (NNSA)!

SBIR Grant Award: DE-SC0021879

We are building the best tape reader ever created for legacy formats

Our tape reader must be better than the original equipment, because the tapes are in deteriorated condition

DTRA Waveforms from Nuclear Explosions: <https://www.wfne.info/>
<https://www.ctbto.org/our-work/detecting-nuclear-tests>

ChannelScience's Breakthrough Solution

- Modern, sensitive, plentiful GMR sensors
- Custom electronics for high-fidelity signal capture
- Gentle tape path, high-speed tape transport
- Advanced signal processing, detection, and decoding
- AI-driven throughout (learns from experienced technicians and operators; predictive maintenance; format detection)
- Multiformat hardware frontend; Software modules for each format



U.S. DEPARTMENT
OF ENERGY
AWARDEE™

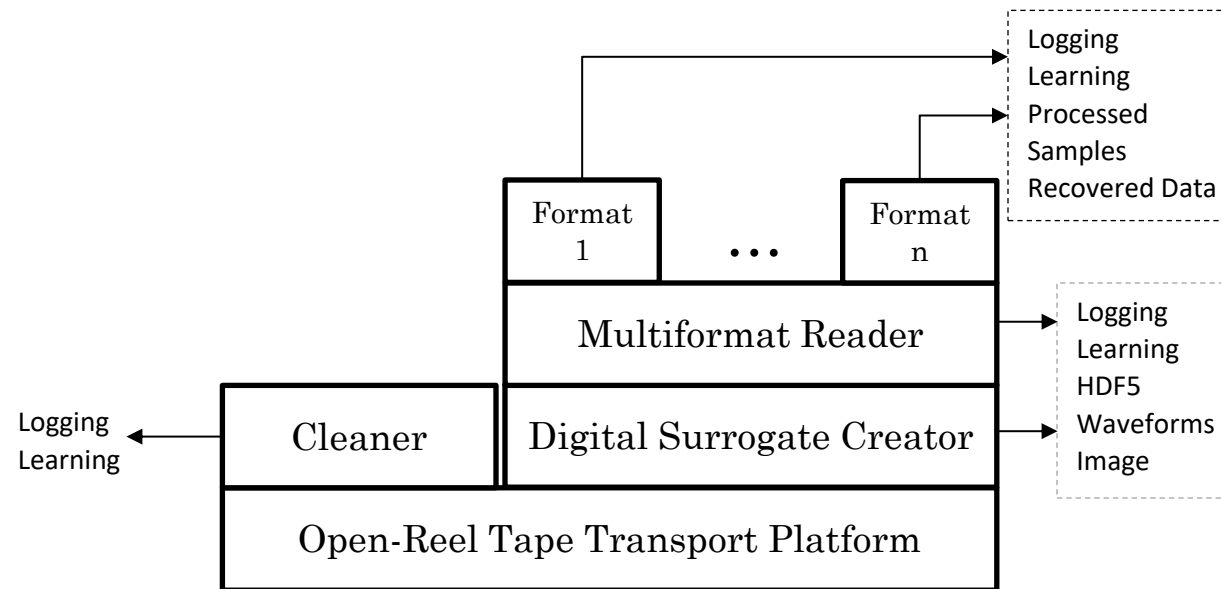
SBIR Grant Award:
DE-SC0021879

Winner of 4 SBIR grants from US DOE!

Simply put:

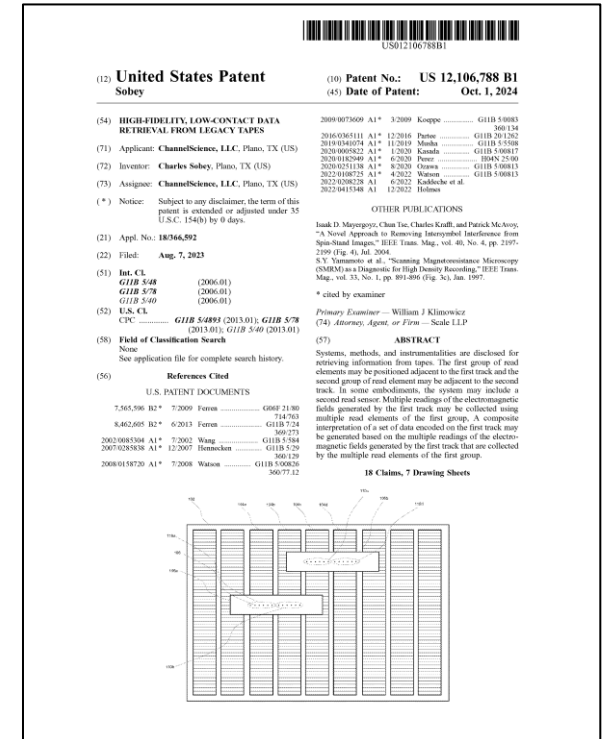
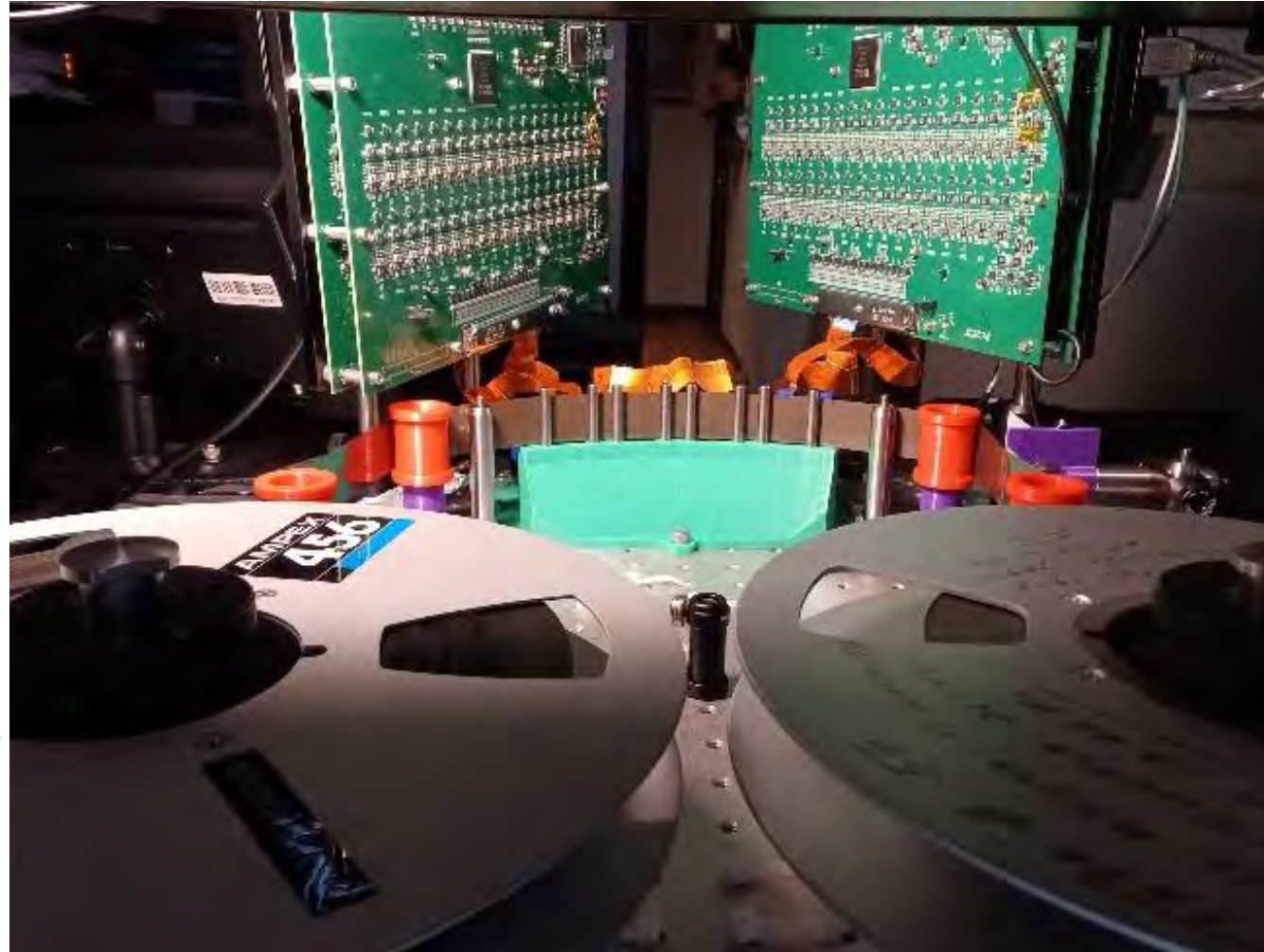
The best tape reader ever built for legacy formats

Hardware Platform with Format-Specific Software Modules



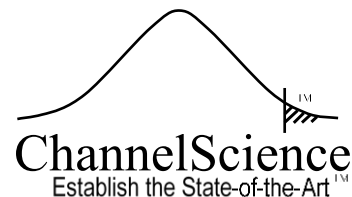
We intend to support open-source software modules
for decoding additional formats.

ChannelScience's Prototype: Project Landau



US Patent 12106788,
Issued October 1, 2024;
Additional Patents Granted
and Pending

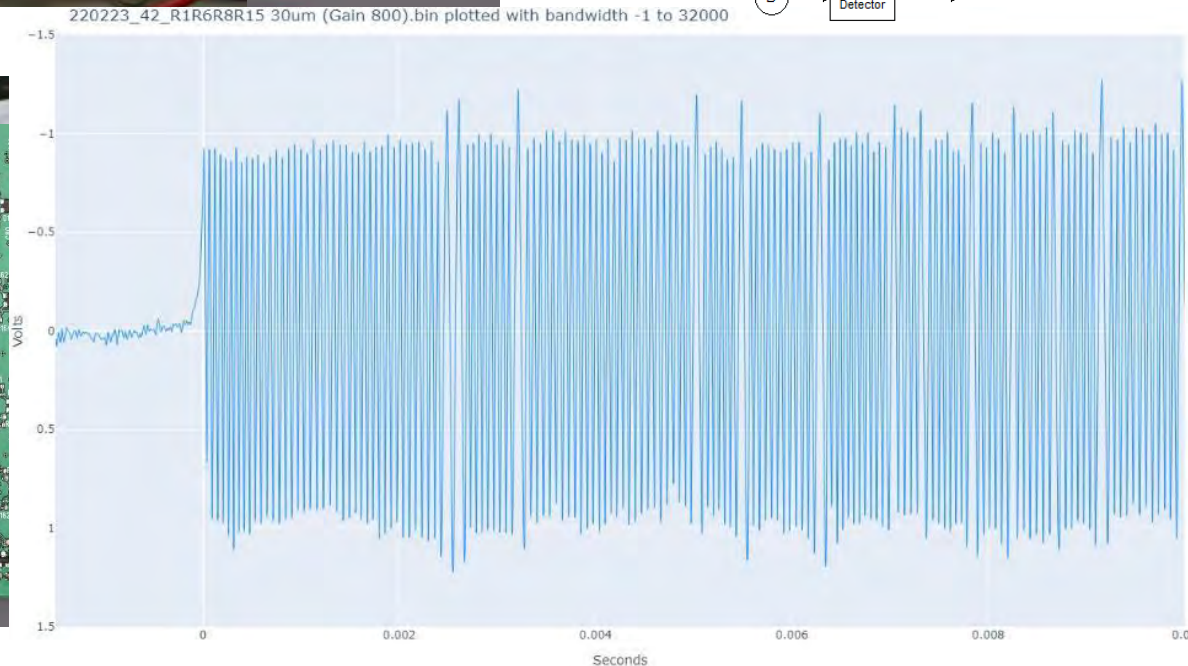
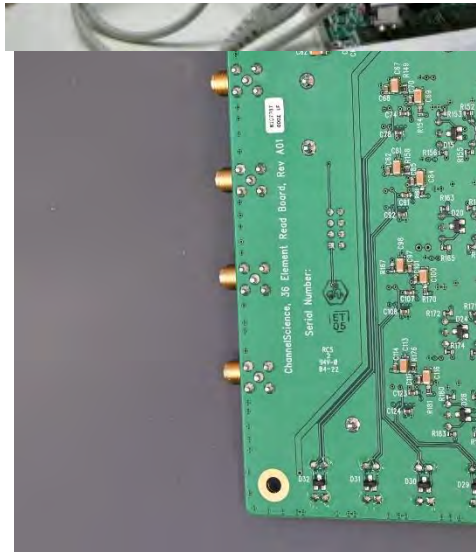
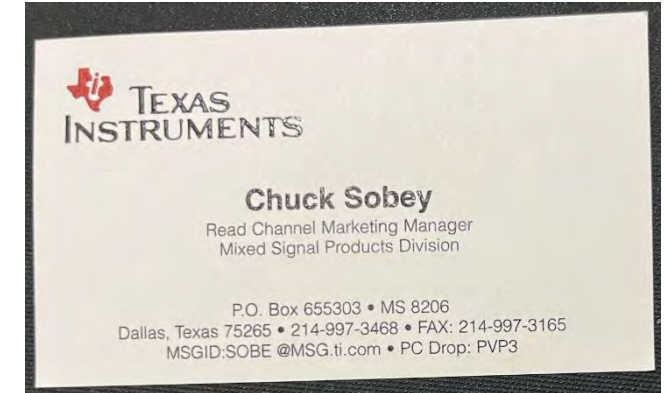
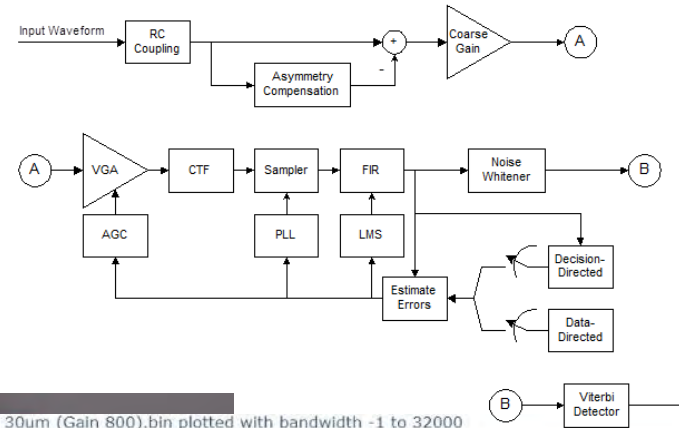
SBIR Grant Award: DE-SC0021879



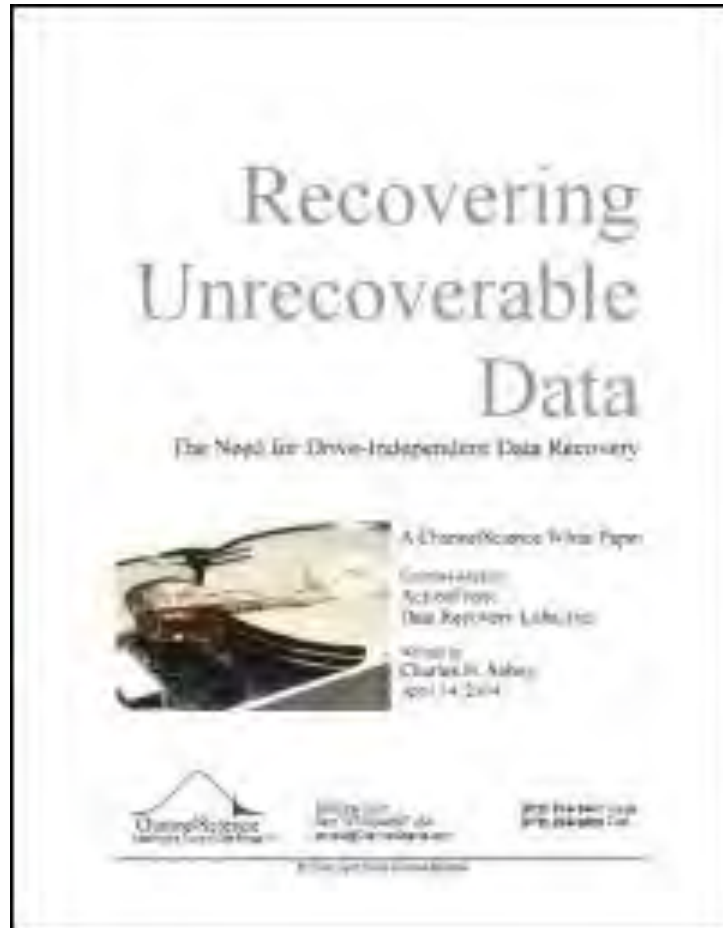
Custom High-Fidelity Electronics and State-of-the-Art Signal Processing, Detection, and AI/ML



ChannelScience's PRMLpro™ read channel model



We Literally Wrote the Papers on How to Recover Unrecoverable Data

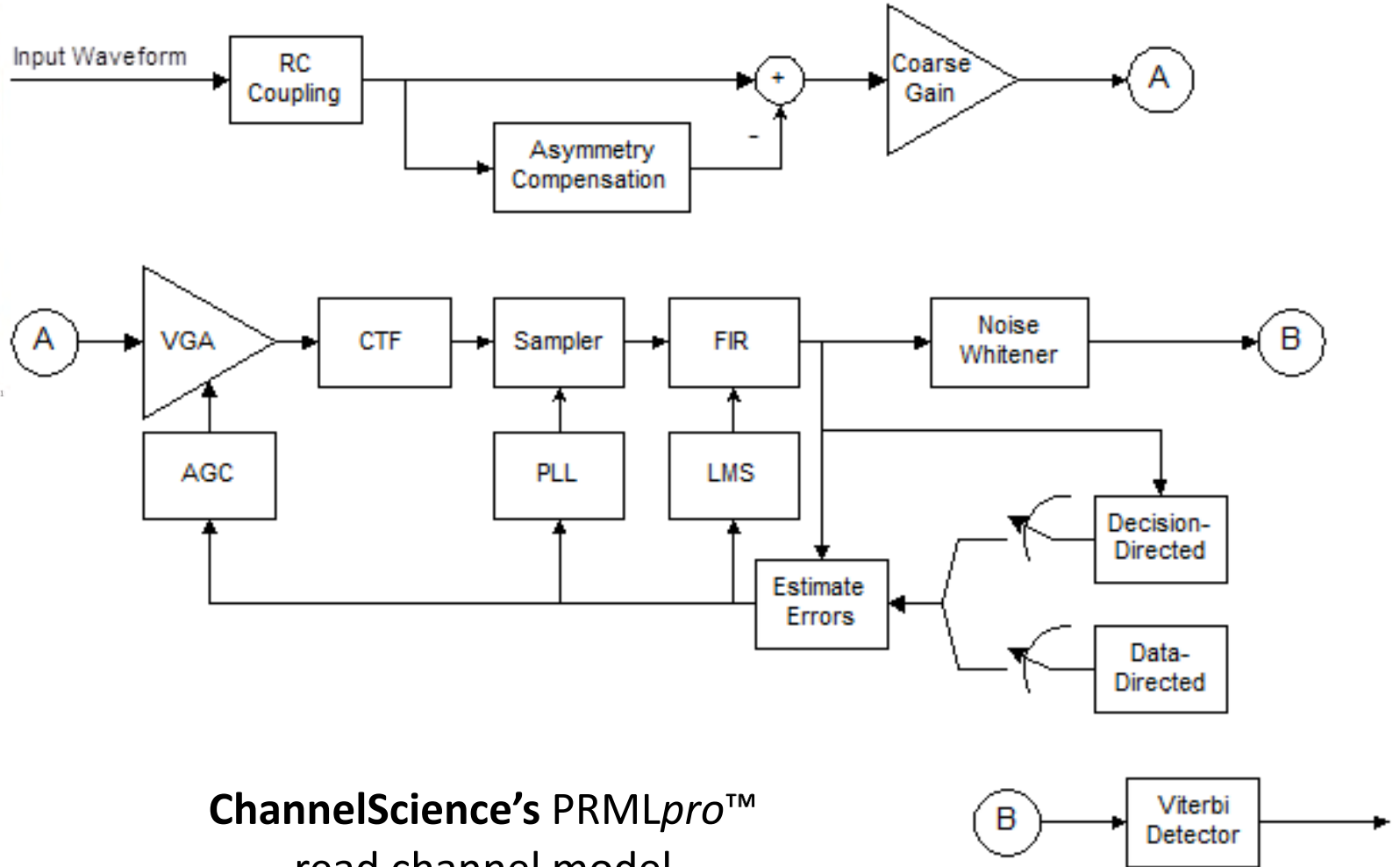
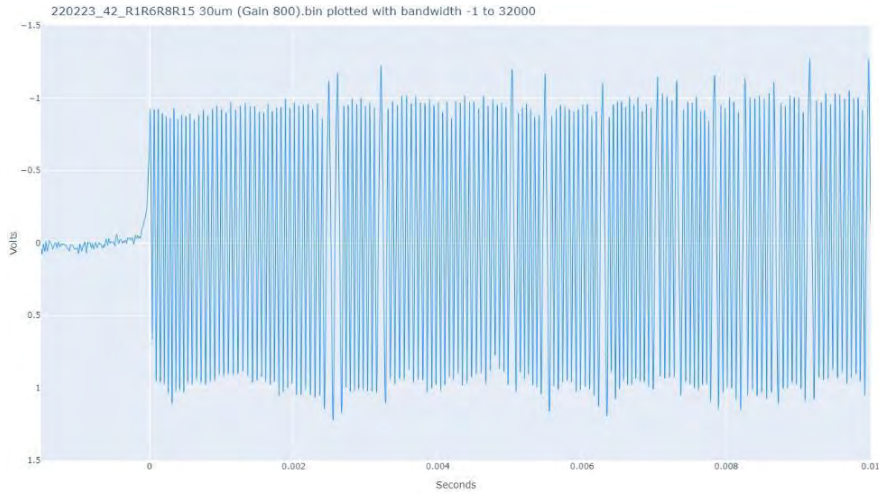


<http://www.channelscience.com/files/Drive-Independent Data Recovery.pdf>



<http://www.channelscience.com/files/Drive%20Independent%20Data%20Recovery%20Sobey%20Orto%20Sakaguchi%20TMRC%202005%20D5%20PREPRINT.pdf>

Custom High-Fidelity Electronics and State-of-the-Art Signal Processing, Detection, and AI/ML



ChannelScience's PRMLpro™
read channel model

Detection and Decoding

The screenshot displays the 'Data Conversion eXpress Version 2.68' application window. The 'Tape Test' tab is active, showing 'Display Tape Data Blocks'. The 'Tape To Display' is set to 'Tap-QUALSTAR 3410 [01.02.00]'. The 'Block Number' is 1 and 'Block Length' is 10000. The 'Character Encoding' is set to 'Ascii'. The main display area shows a list of data blocks with their hexadecimal and ASCII representations. A Notepad window titled 'analog.ASCII.txt' is overlaid on the application, showing the decoded data. The Notepad window has a menu bar (File, Edit, Format, View, Help) and a status bar (Ln 1, Col 1, 100%, Windows (CRLF), UTF-8). The text in the Notepad window is as follows:

```
File Edit Format View Help
file: analog.ASCII.txt
options: -ASCII -linesize=64
10000:
! " # $ % & ' ( ) * + , - . / 0 1 2 3 4 5 6 7 8 9 : ; < = > ?
@ A B C D E F G H I J K L M N O P Q R S T U V W X Y Z [ \ ] ^ _
a b c d e f g h i j k l m n o p q r s t u v w x y z { | } ~
```

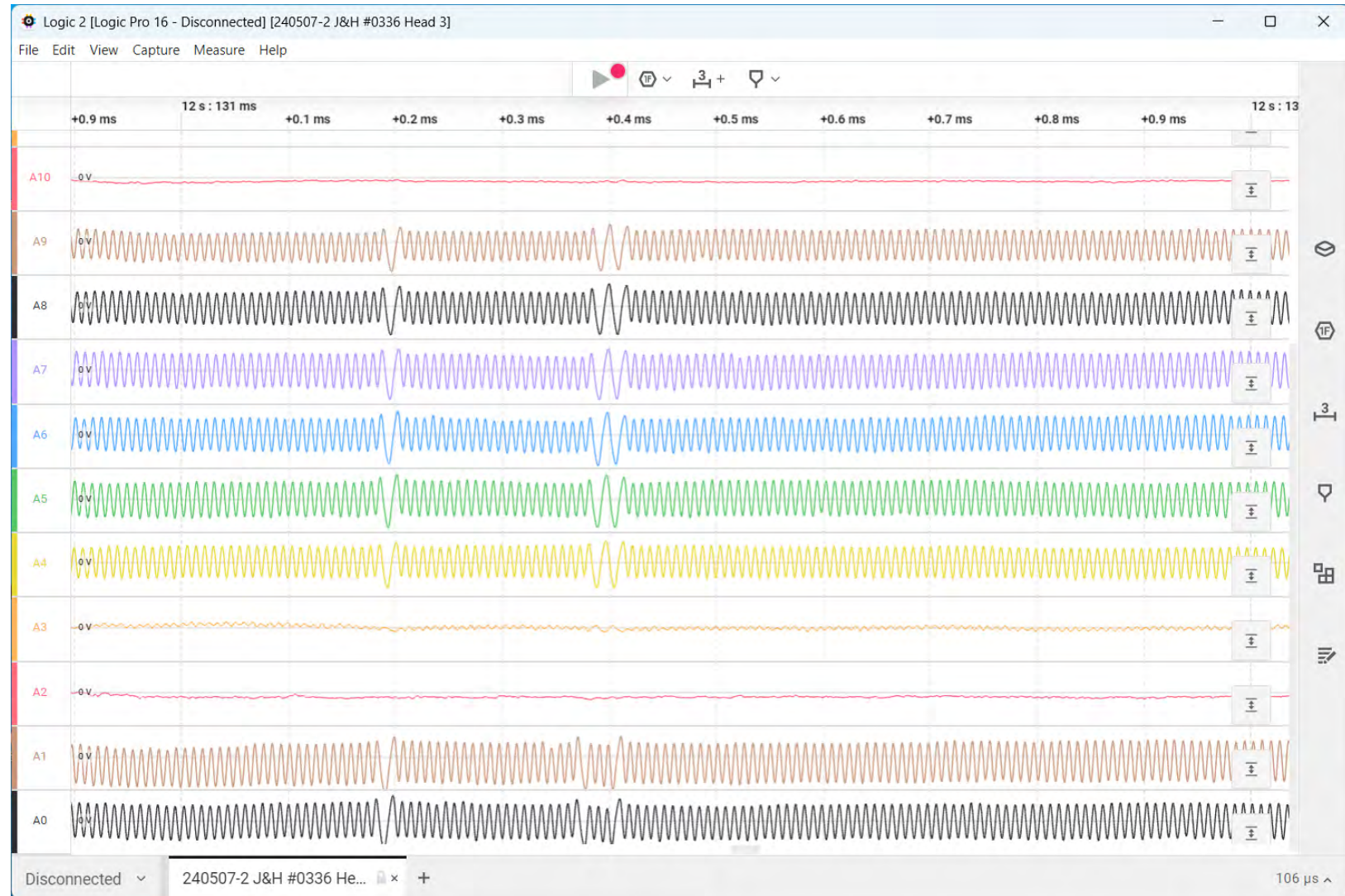
Below the main text, there is a section labeled 'Data as Detected and Decoded' in red text, followed by the same set of characters. At the bottom right of the application window, there is a section labeled 'Data as Written' in red text, followed by the same set of characters. Green circles and arrows highlight the correspondence between the data in the application window and the Notepad window.

One-pass Scanning of ½" Tape



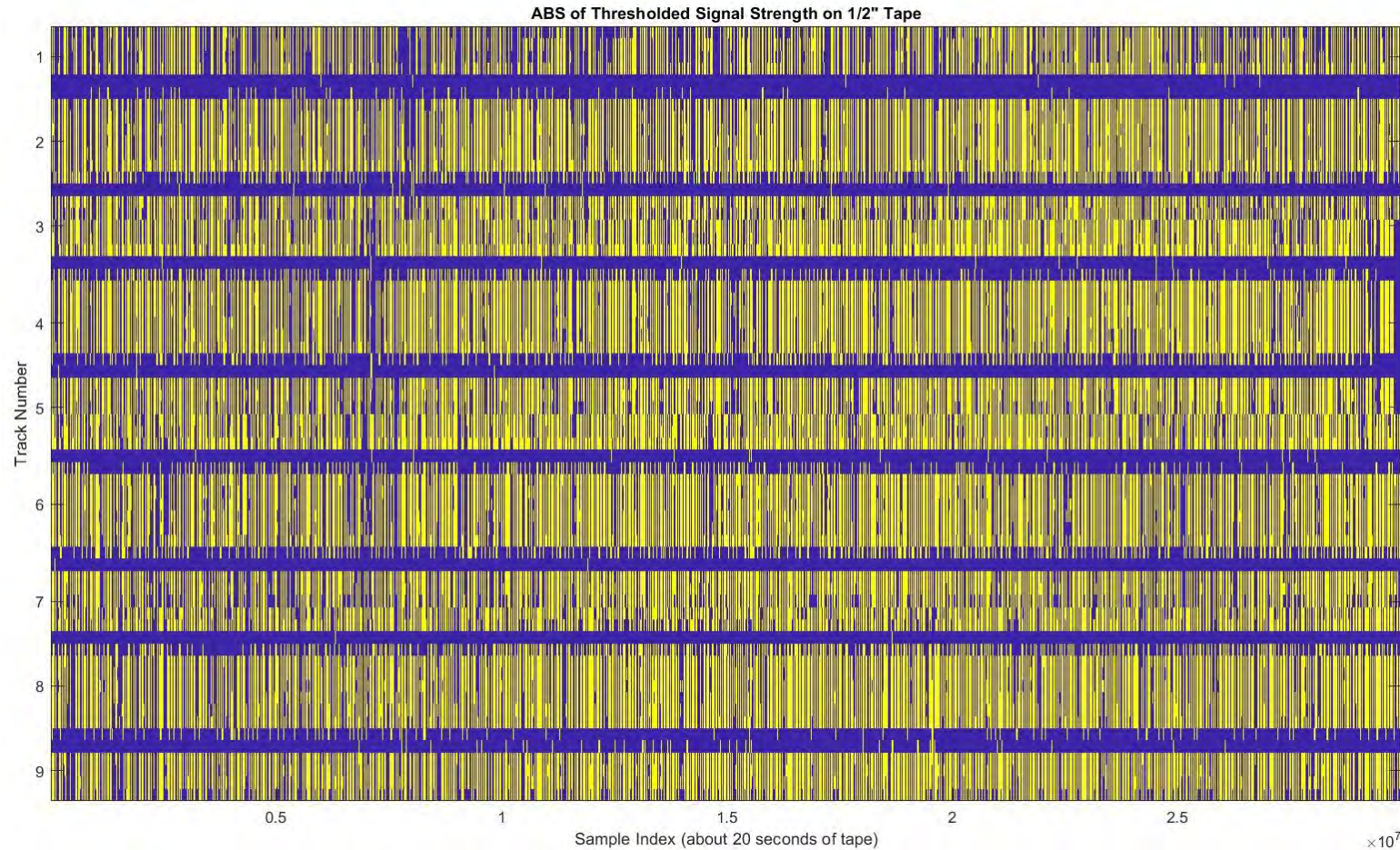
Scan of 7-track tape

Landau Capabilities: Multiple High SNR Reads of Each Track



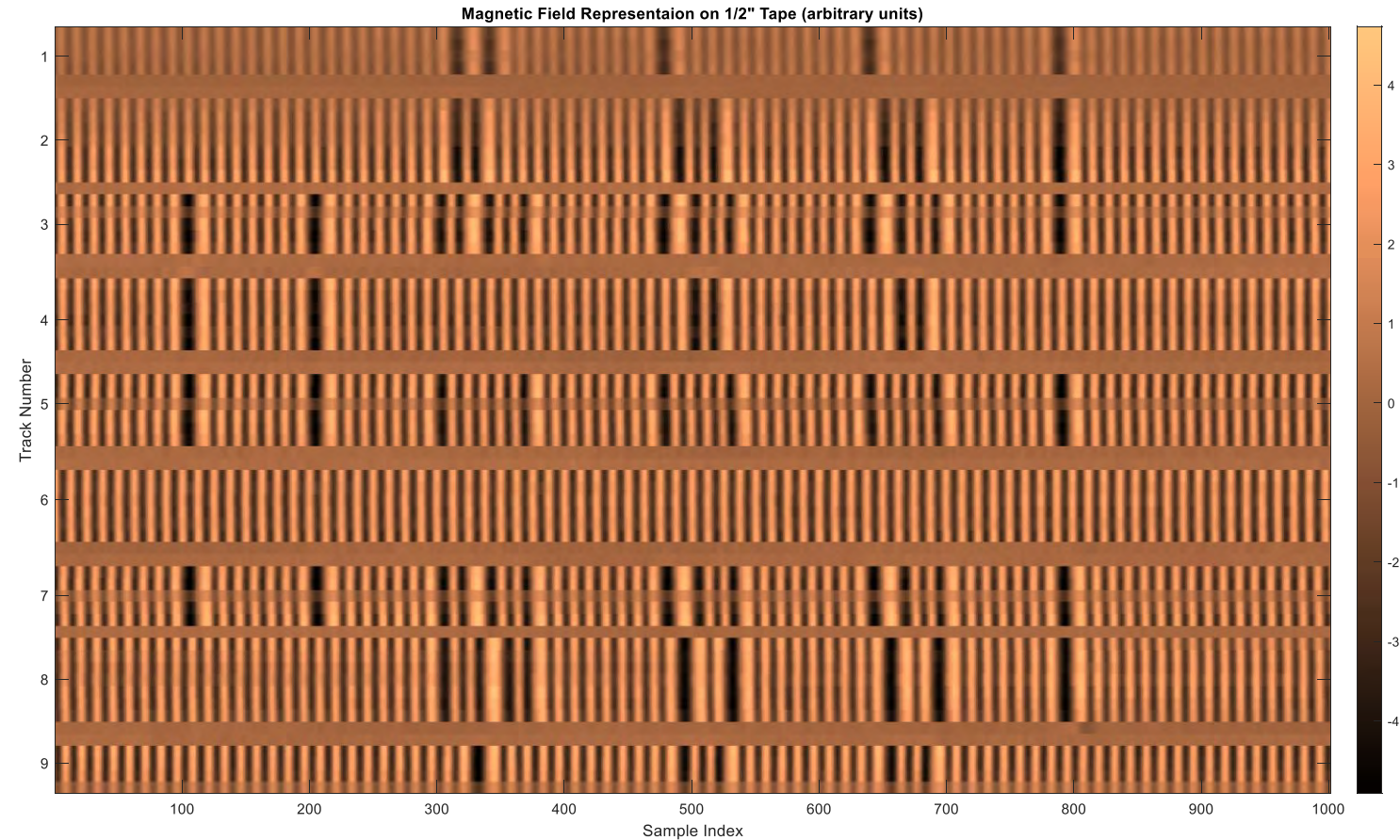
Landau Capabilities:

Readback Waveforms from Vintage ½" 9-track Tape



Inter-track Gap Analysis
Unprecedented Erasure Verification!

Landau Capabilities: Magnetic Force Microscope (MFM) like Resolution of Individual Magnetic Patterns



“Freeze” the Magnetic State of at-Risk Tapes
Unprecedented “Preservation Master” (“Digital Surrogate”)!

What We are Hearing in Interviews

I wish you had this available right now!

We are running out of vintage replacement heads.

I didn't think this was possible.

We could definitely use this!

Our tapes can only last 5 more years, at best.

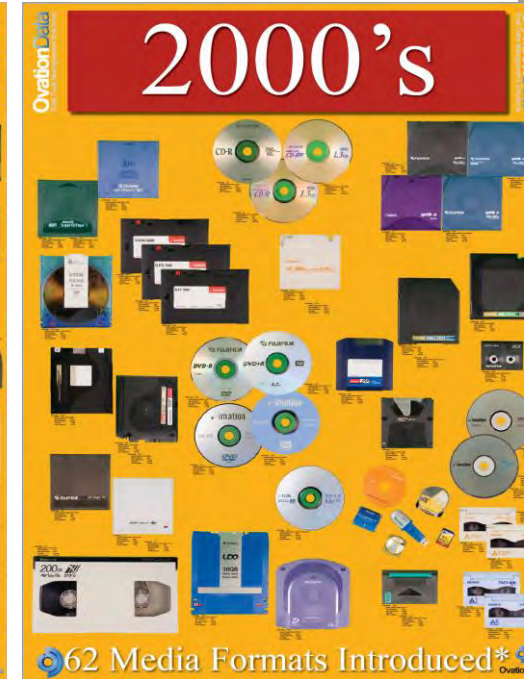
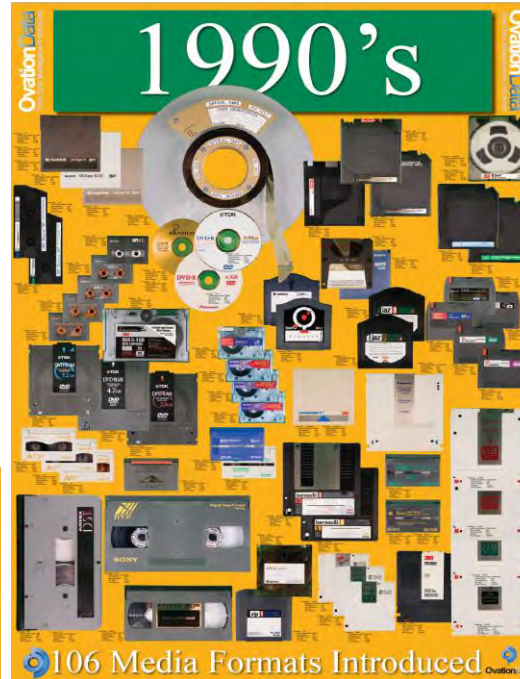
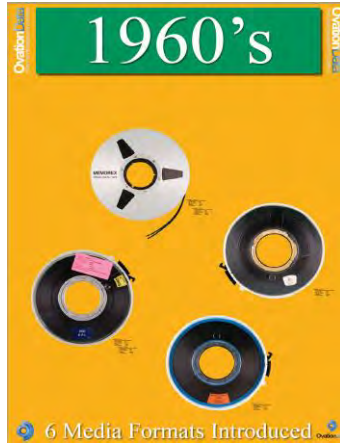
I should make a T-shirt that says "There is New Value in Old Data!"

We have A LOT of legacy tapes.

This is important work. I'm glad you are doing this.

You mean my archive could MAKE money?

Opportunity: Recovery Market has 275+ Different Removable Formats



KATALYST
DATA MANAGEMENT
Tape recovery labs must keep dozens of old-format drives up and running to satisfy demand. They are working museums!

Courtesy: Ovation Data Services

Recovery of each format requires
Refurbished drives
Replacement heads
Skilled technicians and operators

Legacy Tapes Were Used Around the World!

Eastern Bloc 1" Wide Tapes

Seismic data from nuclear tests

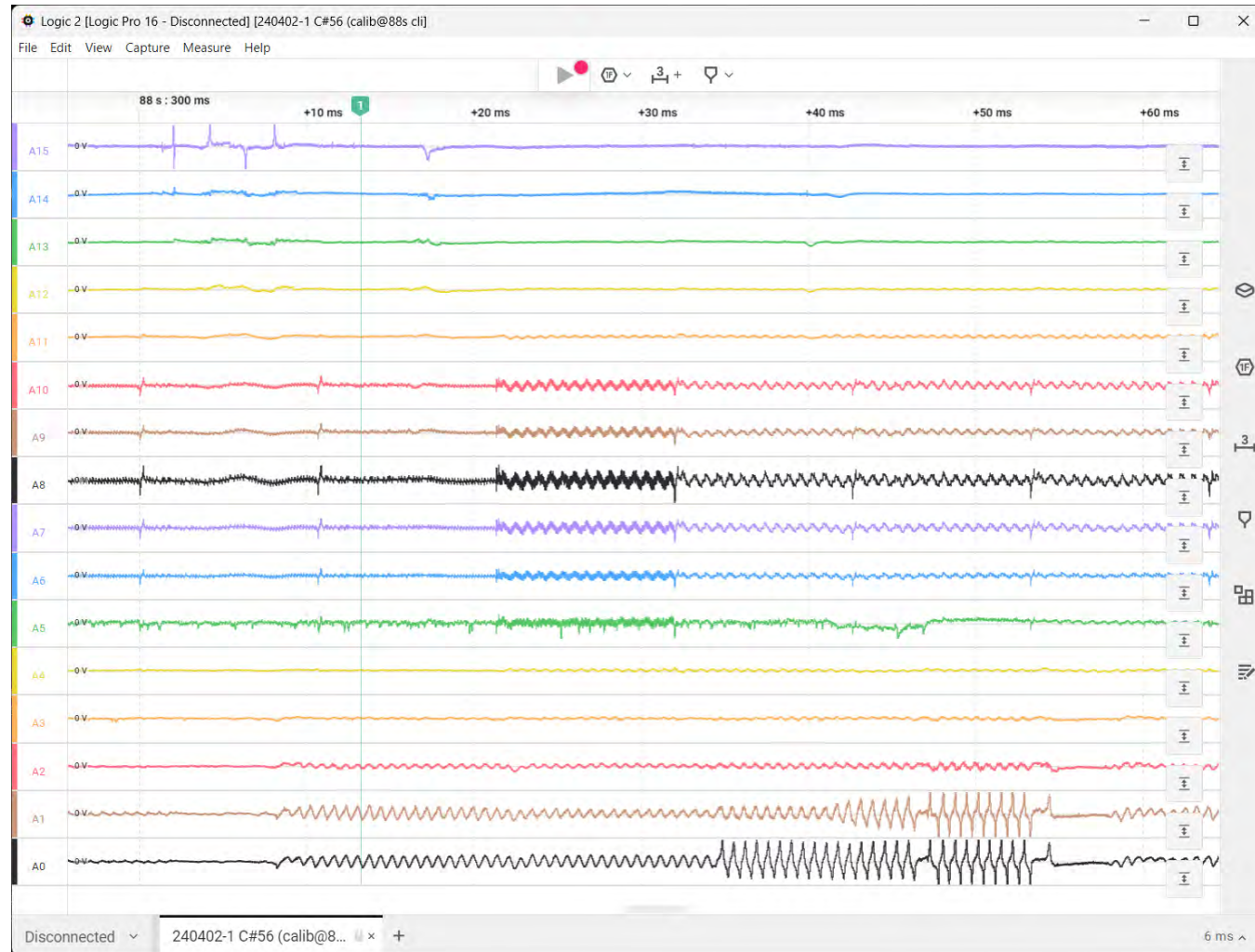
Institute of Geophysical Research of Kazakhstan

Access to our technology can be used as a diplomatic tool



1" Analog Seismic Data

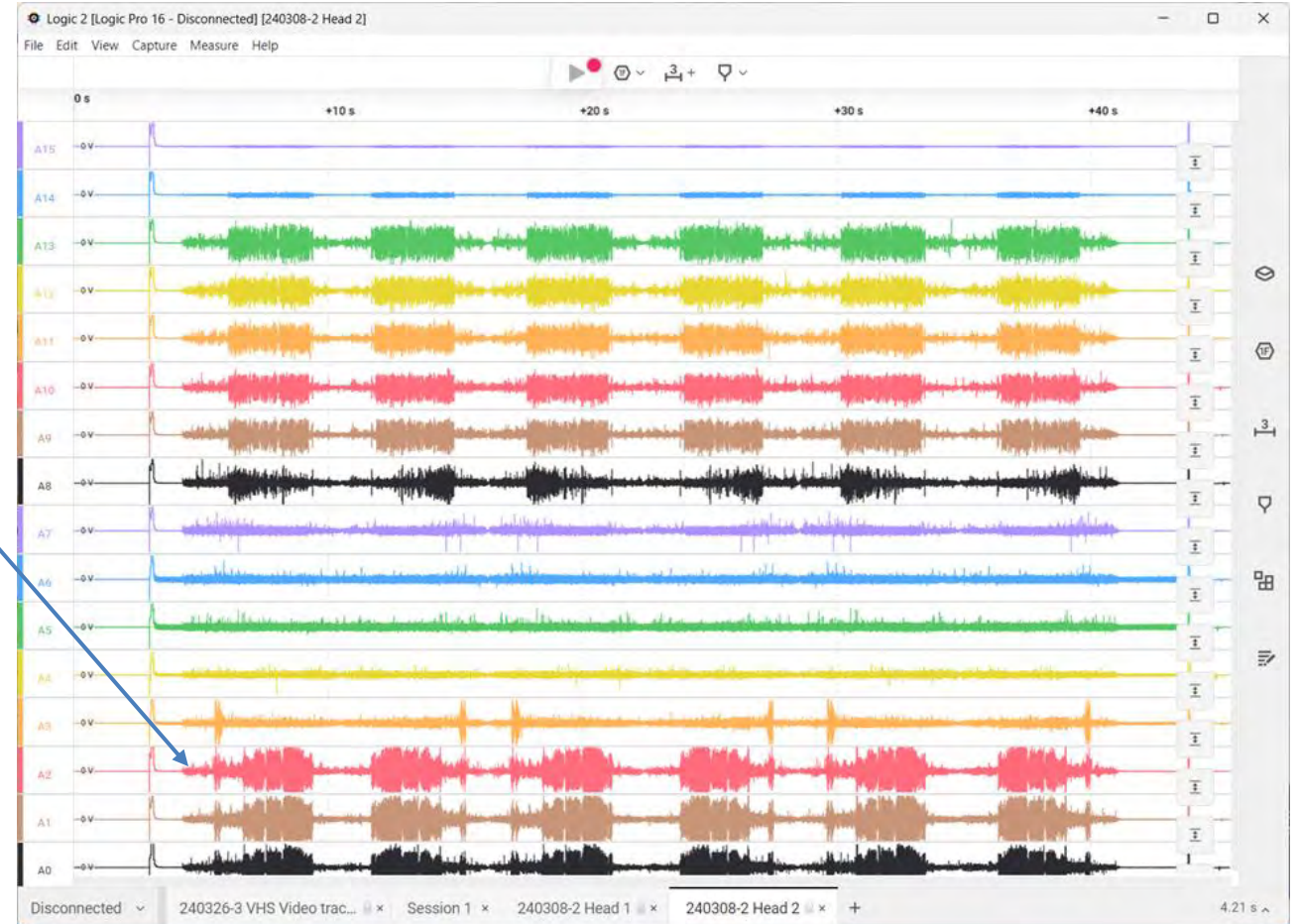
Clock Track and Sensor Calibration Signal



Experimenting with Audio – No Effects/Processing

¼" analog 4-track recording of
unknown origin and quality –
probably originally recorded off of
the radio

Prairie Home Companion



Let's Expand What is POSSIBLE for Magnetic Data Preservation

Change the Economics of Legacy Data

- Lower recovery/migration costs
- Monetize data (prepare it for AI/ML)
- Modern, robust hardware with AI-assist can address underserved markets worldwide
- Data management companies can differentiate with value-added migrations
- Legacy tapes might become a reliable part of a 3:2:1 preservation strategy

Create New Opportunities

- Sovereign AI (use access to capability as diplomatic tool)
- Digital Surrogate (Digital Twin / Preservation Master)
- Consulting to improve emerging long-term archival technologies (DNA, ceramic, ...)
- Analog: Instrumentation, audio, helical scan video

Collaborations for Acceleration

- Fund new capabilities
- Define raw data formats and APIs
- Opensource projects for additional formats; Competitions
- Embed in university programs (University of North Texas)
- Technology licensing; Service partnerships
- User groups; Conferences like FMS – the Future of Memory and Storage

MVP: Modern Tape Cleaner

In addition to tape drives, vintage tape cleaners are in demand

High speed tape transport

Variable to low speeds for delicate tapes

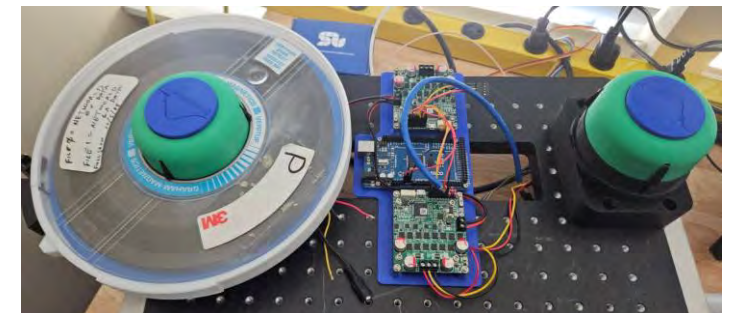
Precise, programmable tension control

“Archival Rewind” option

Retractable ceramic burnisher

In beta testing

Would you like to try it?



Partner with Us!

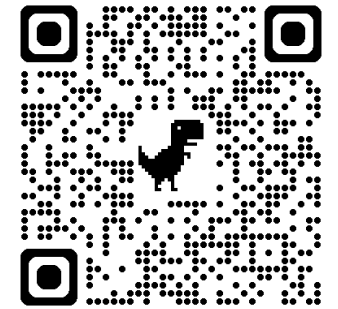
Join our [Early Access Program](#) to be the first customers in line for

- Tape Cleaners
- Digital Surrogate/Validator Systems
- Multiformat Legacy Tape Readers



<https://forms.gle/UHMhtL9W2kocQX9C6>

Take this [survey](#) to tell us what features your ideal tape machine would have



<https://forms.gle/Rti4P55KE2xSZhG28>

We are looking for pilot projects, open-source contributors, and partners

We offer consulting for developing archival technologies and policies, based on what we are learning about vintage tapes

Appendix

The Business We are Creating

Product Offering (Business Thesis)

- *Product description: Multi-format, “do-no-harm” magnetic tape reader for legacy formats (We will sell Hardware, Software, Maintenance, and NRE/Consulting)*
- *Target customers: Tape recovery companies, National Labs, Government Agencies, eDiscovery, Digital Preservationists, Data Scientists, Data Brokers, Cloud Ingestion Service Providers, Cloud Storage and Archiving Providers*
- *Customer problems being addressed: Legacy tapes are deteriorating and are expensive to recover; Some “erased” tapes still contain proprietary data*
- *Why they would buy our solution: Faster, less-destructive, cheaper, automated, and better performing than original equipment*

Minimum Viable Product (MVP) Progression

1) Tape Cleaner; 2) “Digital Surrogate” Creator; 3) Multiformat ½” Tape Reader

TCO, Environment, Supply Chain

Total Cost of Ownership

- One platform to maintain
- Amortize over multiple formats/jobs
- Faster and more reliable recoveries

Environmental Impact

- Eliminate climate-controlled storage for migrated tapes
- Utilize vintage tapes as a reliable media type in 3:2:1 preservation?
- Recycle vintage hardware and reduce warehouse space

Supply Chain (Shortages and Security)

- No single-sourced component
- Can use different generations of heads
- Team can design around part shortages
- Technicians and engineers work with modern technology, not 1970s tech

Commercialization

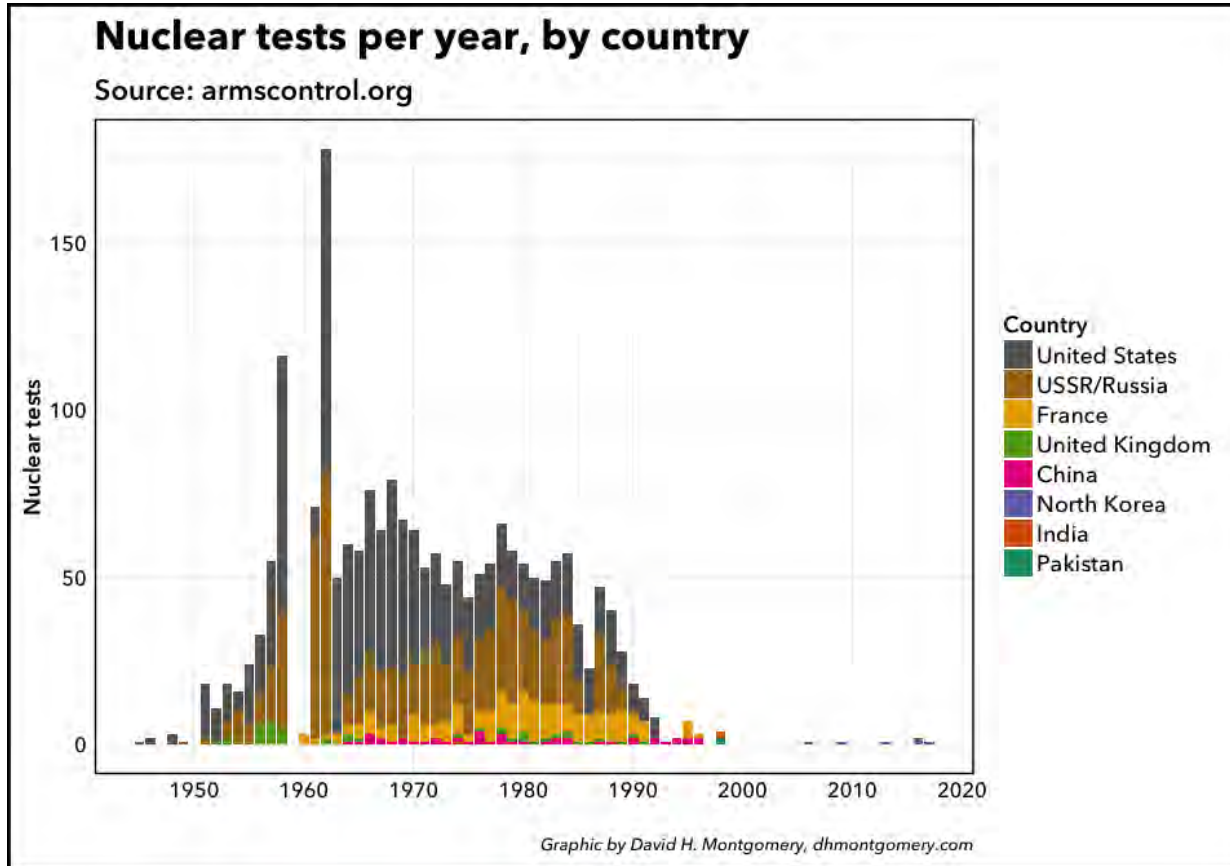
Completed Energy i-Corps program for lean startup training

Completed inaugural Phase Shift II training for commercialization

Completed over 120 interviews to test business hypotheses

Current member of Carnegie Mellon University's Project Olympus at the Swartz Center for Entrepreneurship

AI/ML: Irreproducible Scientific Data Can Now Be Analyzed Efficiently, at Scale



Number of nuclear tests per year by country from 1945 to 2017. This figure is based on publicly available data at: <http://dhmontgomery.com/2018/02/nuclear-tests/>

Welcome to DTRA Waveforms From Nuclear Explosions (WFNE) Website

The WFNE consists of source information (date/time, location, yield, seismic magnitude, burial depth, etc.), drawn from a variety of official and unofficial sources, and a collection of related digital waveform data for all nuclear explosions conducted from 1945-2017. The WFNE website includes 2157 announced or presumed nuclear explosions, 802 of which have over 81,000 digital waveforms available from WFNE (in CSS and SAC formats).

All the data available via WFNE are from open and publicly released sources. All the IMS data contained in this version of the WFNE are from open IMS stations and can be freely accessed and processed by approved users.

A range of options are provided for accessing/downloading these data resources including menu-based and map-based alternatives. For a complete description of the WFNE data resources and access tools, the WFNE User Manual provides an orientation and guide including a summary of what data are available, functionality of various web-based access and display options, and step-by-step examples for several typical WFNE data queries.

Some features of the WFNE website are still being developed or supplemented.

If you do not have an account, please fill and submit the [Request Account Form](#).
If you have an account, please enter the username and password below to login.

If you have an account, please click on to login and enter the WFNE website.

Country: All Region: All Sub-Region: All

Date Range: From: 1945/07/16 00:00:00 To: 2017/09/03 23:59:59

Lat / Lon Bounds: Latitude: Minimum: -49.5 Maximum: 73.85 Longitude: Minimum: -172.2 Maximum: 179.179

Event Size: ☒ Magnitude (mb) or ☒ Yield (kt)

Waveform Data Only: ☐ Yes ☒ No

<https://www.wfne.info/>

<https://www.ctbto.org/our-work/detecting-nuclear-tests>

One-pass Scanning of ½" Tape

